
DAS DEALER EVENT

2019



THE EVENT

Last month, Dynamic Abutment® Solutions held in Lleida one of its most international meetings; The Das Dealer Event. A biannual event that brings together the international distributors of DAS.

Lleida became the meeting point for this event, gathering more than 70 people from 23 different countries. In this second edition of the Das Dealer Event, we had the participation of partner companies that joined the trainings organized for distributors.

The aim of the Das Dealer Event is to educate the attendees about DAS products as well as the new features and benefits of new products to work in the CAD-CAM framework and the most advanced digital workflows.



This year, we included in the training, practical and specialized workshops with some of our most important partners.

In this way, attendees were able to see how our products are used from the scanning to CAD design, CAM strategies and milling process. The companies attending were: Freqty Technology (Panda 2), Exocad, WorkNC Dental, Millbox Sum3D and Dyamach.





We made the most of the visit of our dealers and partners to show them the New DAS facilities. To welcome them, we invited them to visit one of the most important historical monuments of Lleida, La Seu Vella.

We made a guided tour, the bravest, dared to climb the 238 stairs that reach the top of the bell tower, where they enjoyed the wonderful views of the city.

In the same enclosure that surrounds the wonderful cathedral, we had a cocktail and dinner to welcome a new edition of the Das Dealer Event.





August 28

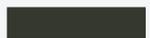
The Das Dealer Event was held at La Llotja congress centre in Lleida. Esteban Xam-mar, CEO of Dynamic Abutment® Solutions, was in charge of welcoming and opening the new edition of the meeting.



Trainings

The first to start with the training was our Product Manager, Sebastián Sassi, with a CAD-CAM introduction where he highlighted all the key points of his workflow and explained about the advantages and features of the dynamic screwdriver system.

This was followed by a presentation of the new Dynamic μ Scanbody with the standard adapter and the new 3mm adapter.





Cases

In addition, we had the pleasure of seeing a case using the Dynamic Scanbodies and the different adapters by Dr. Ricardo Velázquez.



The next speaker was Wei Xu, from Freqty Technology (Panda2), who presented his Panda2 intraoral scanner and showed its main properties and advantages.

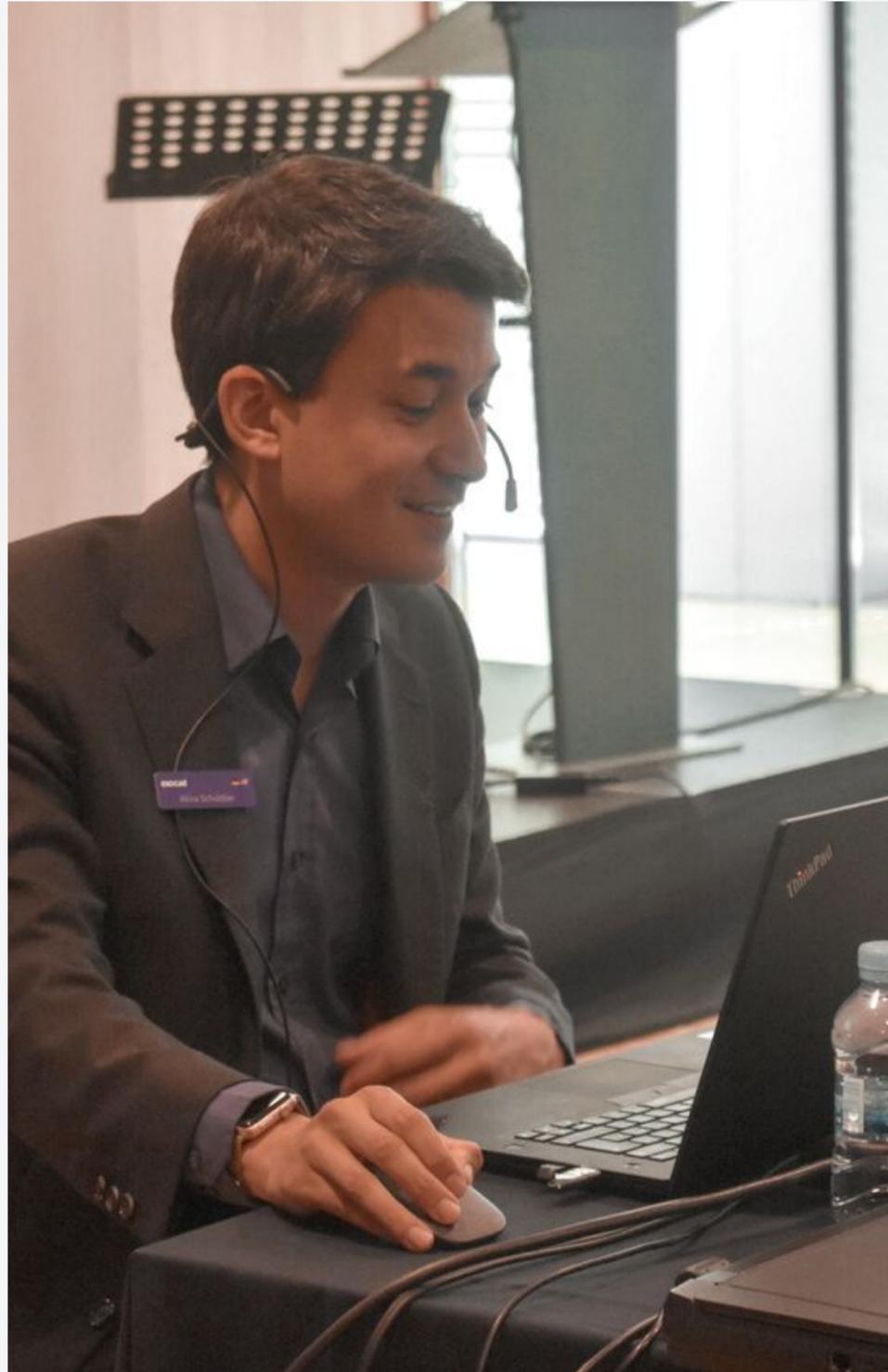




Next, Sebastián Sassi introduced the digital analog and the new pattern for a 100% safe adaption of the analog with the 3D models.

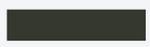
Thanks to Kulzer Nordic, each distributor was able to take one of the patterns that were printed with their CARA PRINT SYSTEM printer.





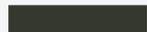
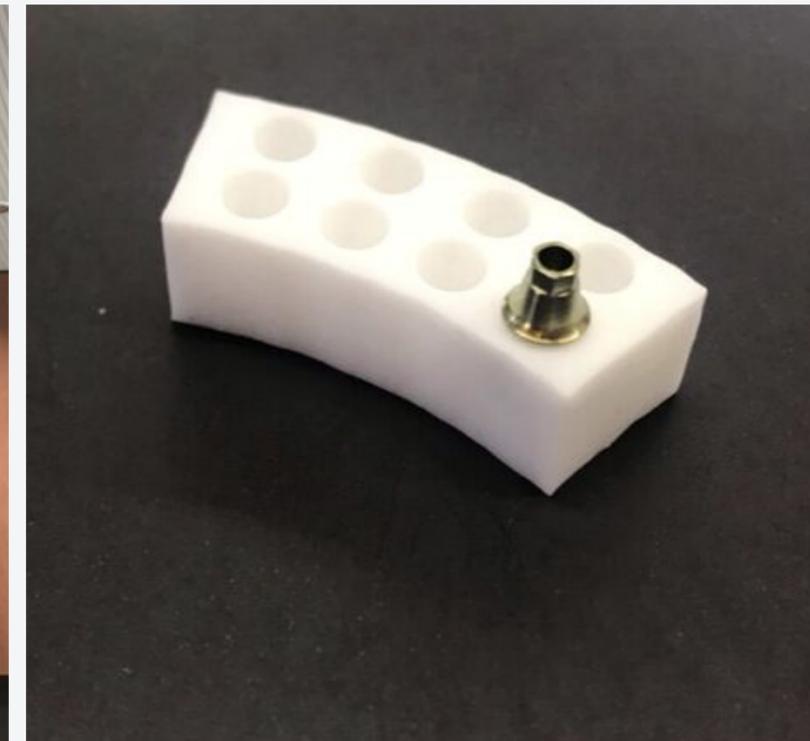
Akira Schüttler, System Integration Engineer of Exocad, presented a demo with which he could show the workflow of the design of a 3D model together with our digital analogs and the different options offered by the Exocad Model Creator.

In addition, he told us about the latest version of DentalCAD 2.3 Matera and all the functionalities of its Smile Creator & Design.



Continuing with the DAS products, it was the turn of our Dynamic Tibase®. Sebastián Sassi, presented the latest product we launched at the IDS: the 45°. He also explained the difference between the standard and captive systems and the different gingival heights of this product.

Finally, the new validation pattern for Tibase® was presented.



Once the training was over, we prepared a recreational activity for all the assistants where the objective was to relax after the intense day of work and have a good time.

DAS had prepared a gastronomic experience that began with a tasting menu at the Monestir de les Avellanes, and continued with a visit to this environment declared an Artistic Historical Monument in 1931.



Activities

The night ended with a visit to the Àger Astronomical Park. A cultural and practical visit to know the mysteries of the universe, galaxies and stars.

The attendees were amazed with the scientific explanations and with the observation of the stars in direct from the impressive dome of the viewpoint.

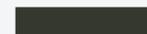




August 29

The second day of the event continued with more training. We started with another new product, the Scanalog.

Sebastián Sassi presented the product, its properties and Dr. Ricardo Velázquez presented a case study.



Josep Purroy, DAS Engineer, was in charge of giving training on Dynamic Premill3D.

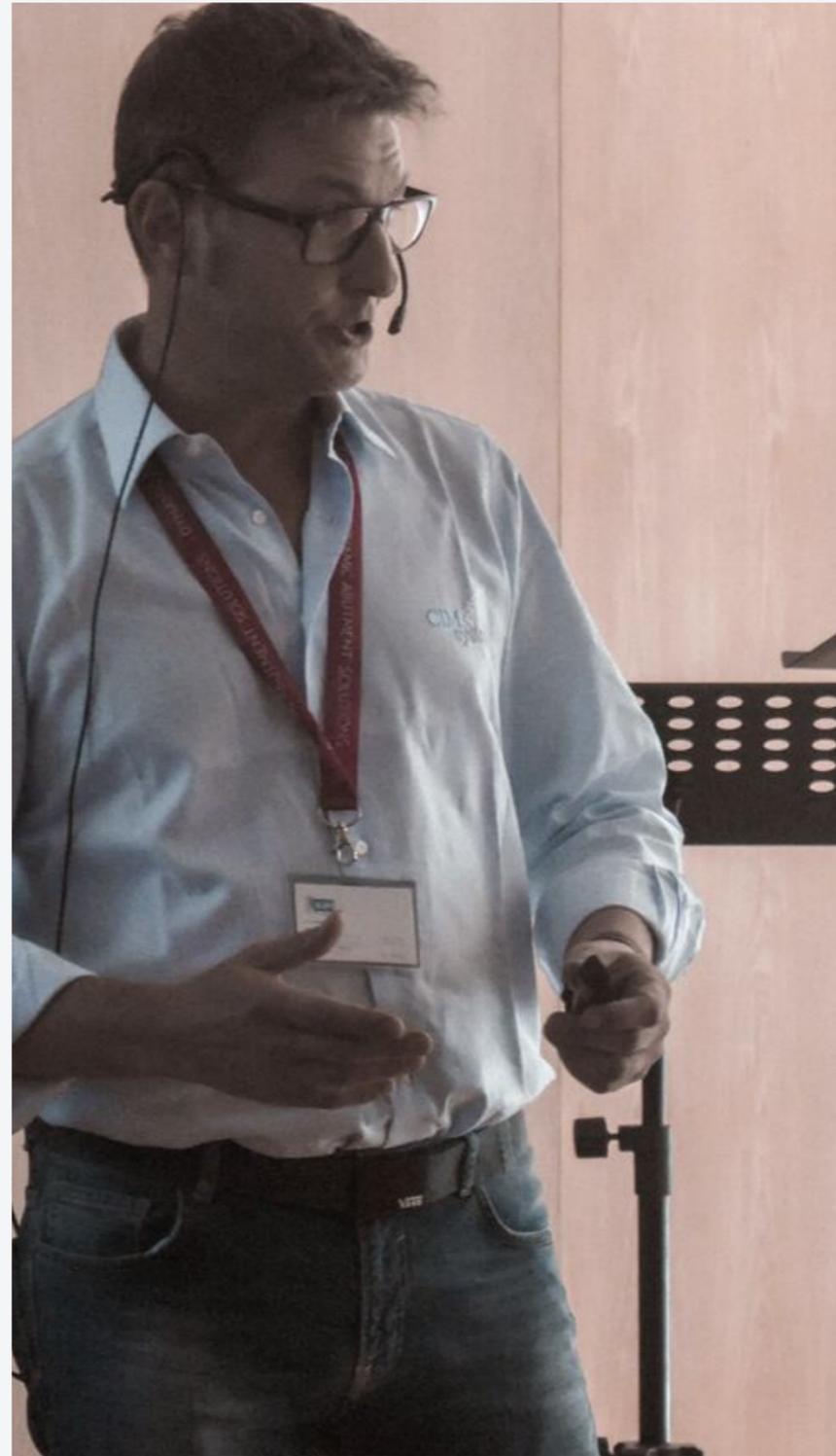
Its angulation options, CAD design and milling options were the key points of the presentation. Our DMTONE milling tool was then introduced and all its advantages and features were highlighted.



The first collaborating company of the second day of training was WorkNC Dental with Laurent Journeau in charge, who informed about the advantages and main features of his CAM software and explained the joint milling strategies with DAS for the dental field.

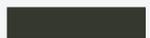
Before moving on to the next company, Sebastián introduced the DAS libraries. He explained all the available libraries and all their options.





The next presentation was started by Paolo Tiraboschi from Millbox Sum3D who, from a commercial point of view, highlighted the advantages of his CAM software and how to use it in the workflow.

Cristian Borroni, took over, who from the technical point of view, pointed out the drilling strategies to obtain the best results showing several cases directly to implant with our DMTONE.





Finally, Alessandro Cecchetto, from Dyamach, explained and showed how his machines work and how to use the different milling materials for a better result of dental pieces.





Workshops

The last part of the training was the most practical. The attendees participated in a total of 6 workshops, given by the collaborating companies, where they could exchange opinions, doubts and experiences. With this circle of workshops it was possible to simulate perfectly, the whole workflow.

From the choice of the product by DAS, which presented some news that will soon become a reality, thought intraoral scanning with Freqty Technology (Panda2), digital CAD design with the presence of Exocad, milling strategies and CAM design with WorkNC Dental and Millbox SUM3D to the final stage of milling with Dyamach.



To conclude the Das Dealer Event, a gala dinner was waiting for us to celebrate the success of the event and thank the attendees for their presence at the event.

Before dessert, we surprised everyone with a light show, where you could perceive shapes and symbols like our famous Dynamic Abutment.

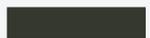
Shows





Certificates

After dinner, we delivered the certificates of attendance at the training days to all distributors, customers and partners who could be photographed with their diploma, along with our CEO, who also gave them a detail in the form of a bottle of wine from Lleida.



Later on, we projected the video that we prepared with all the snapshots taken the previous days and then we witnessed a fire show that left us all stunned.

Once the performance was over, we took off our shoes, toasted and danced until we got tired.

